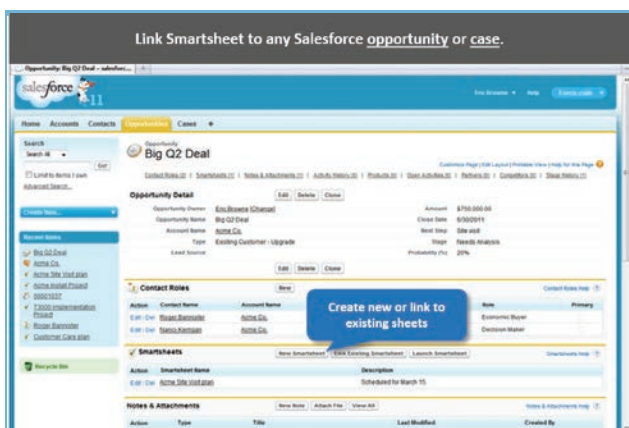**Beta**

Work Smarter

smartsheet + salesforce

With Salesforce and Smartsheet, work management meets CRM by enabling powerful collaboration capabilities for sales teams to organize, share, and update customer information. Keep key details organized in a way that works for you and your collaborators, while ensuring every record is up to date.
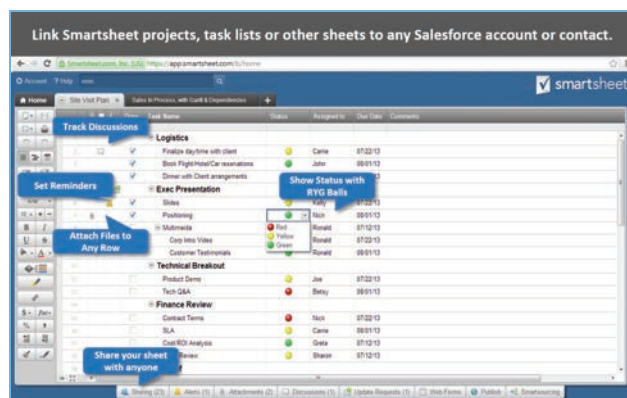

Improved Visibility

Synchronize your Salesforce data to Smartsheet to make bulk changes and manage projects and processes, using Smartsheet's intuitive spread-sheet interface. Adjust sales forecasts, edit oppor-tunity records, and see project implementation status, all without having to click around Salesforce or search for the right record. Your Smartsheet data is automatically synchronized back into Salesforce to give everyone greater visibility.
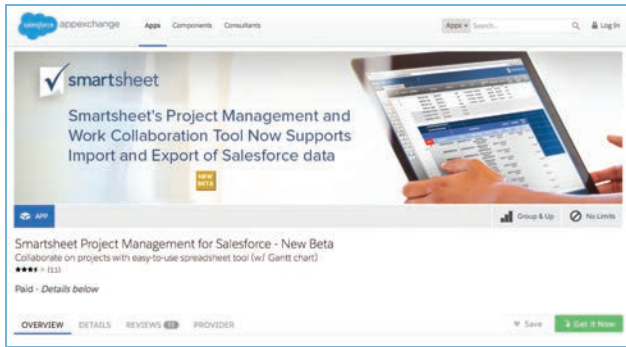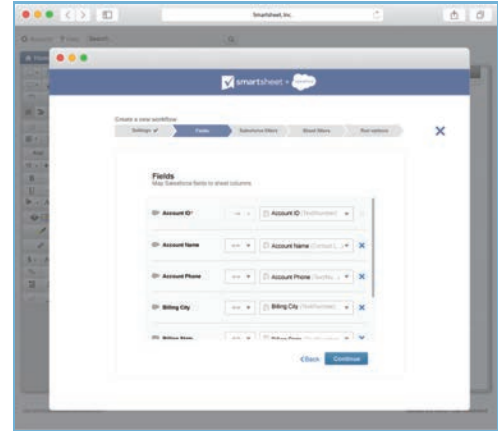
Collaboration Made Easy

Include direct links to relevant sheets from within Salesforce objects. Or, connect your project sheets from Smartsheet to Salesforce accounts, contacts, opportunities, or cases to facilitate real-time collaboration with anyone, from anywhere. All data is updated in real-time and shared across the relevant teams.

Automate Workflows

Link standard and custom Salesforce objects to existing or new sheets in Smartsheet to auto-synchronize in both directions. Update pipeline review sheets, track commision payout calculations, or compare net sales against net bookings without having to manually run reports. This increased workflow automation will eliminate time spent re-keying data, and will ensure that both systems always reflect the most current status.

Administrative Controls

Administrators can add Smartsheet for Salesforce from the the AppExchange and make the app available to all users or just certain groups. Users login with their Smartsheet credentials to provide seamless, secure access to accounts from anywhere, on any device.

More Information

Learn more: **smartsheet.com/salesforce**

Check out the Smartsheet listing to download the beta version at **appexchange.salesforce.com**

Contact a **Smartsheet Sales Representative** for further pricing information.

Smartsheet is redefining the way that individuals, teams, and organizations deliver great work. Our collaborative work management platform is trusted by over 8 million registered users in 80,000 customers across more than 190 countries. Customers like Cisco, Groupon, Salesforce, the GSA, Google, and over half of the Fortune 500 use Smartsheet across a range of departments, every day. Want to know how we help individuals and teams make smarter decisions that drive business performance? Visit www.smartsheet.com for more details.

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