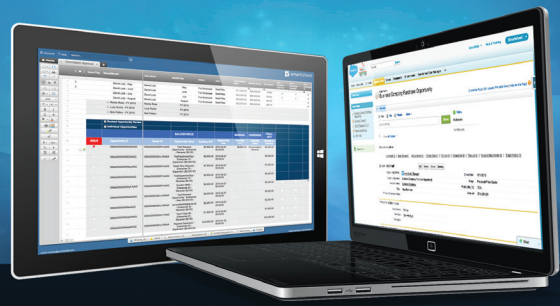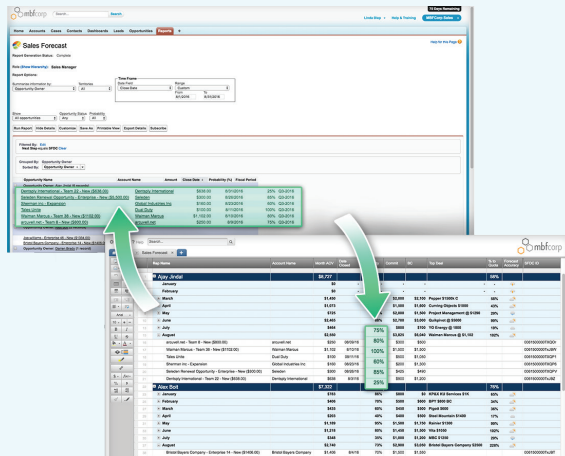# Work Smarter

smartsheet + **salesforce**

Smartsheet for Salesforce enables powerful collaboration capabilities for sales teams to organize, update, and share customer information with internal and external team members. Data is automatically synchronized whether edited in Smartsheet or Salesforce, ensuring all stakeholders are viewing the most up-to-date information.
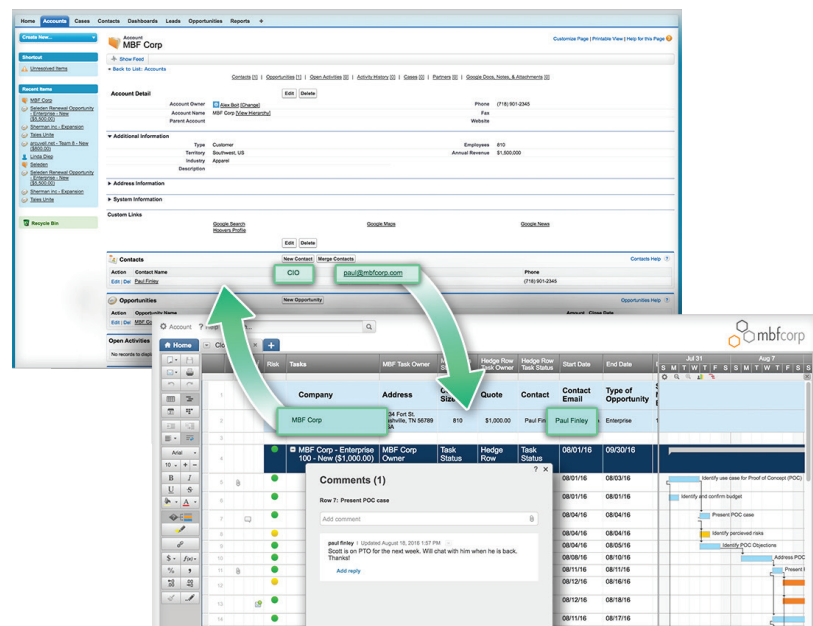
Increase Productivity

Increase the productivity of your sales team without changing the way they work. Synchronize your Salesforce data to Smartsheet to make bulk changes using Smartsheet's intuitive spreadsheet interface. Your Smartsheet data is automatically synchronized back into Salesforce to give every-one greater visibility.
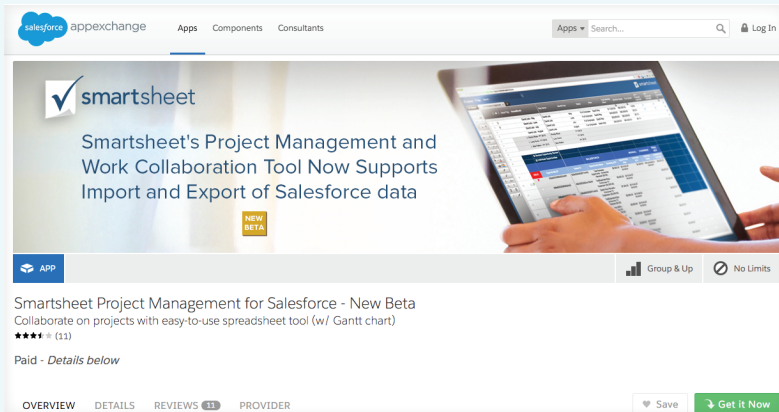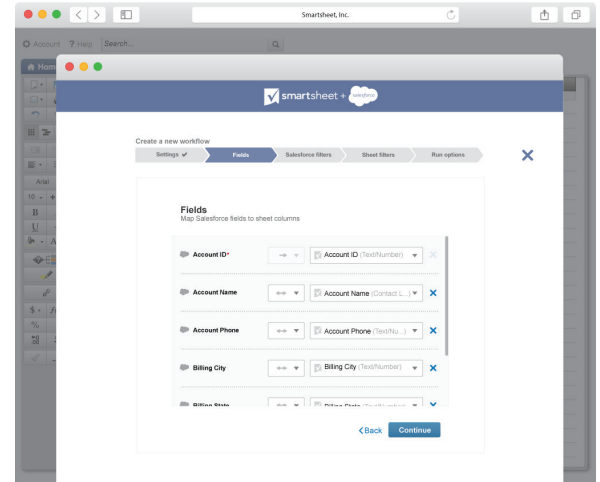
Collaboration Made Easy

Collaboration and sharing across Salesforce and non-Salesforce users is no longer a manual process of exporting data to spread-sheets. Include links to relevant sheets within Salesforce objects, or connect project sheets from Smartsheet to Salesforce accounts, contacts, opportunities, or cases to facilitate real-time collaboration. All data is updated in real-time and shared across the relevant teams.

Automate Workflow

Link standard and custom Salesforce objects to existing or new sheets in Smartsheet to auto-synchronize in both directions, and enable you to better manage pipeline reviews, track commission payout calculations, plan new territory assignments, and more. This increased workflow automation saves time by eliminating effort spent re-keying data and ensures that both systems always reflect the most current status.

Administrative Controls

Salesforce Administrators can add Smartsheet for Salesforce from the the AppExchange and make the app available to all users or just certain groups. Users can login with their Smartsheet credentials to provide seamless, secure access to accounts from anywhere, on any device.

More Information

Learn more: **smartsheet.com/salesforce**

Smartsheet for Salesforce is a premium capability available for additional fees to customers with Team and Enterprise plans.

Contact a **Smartsheet Sales Representative** for further pricing information.

Smartsheet is redefining the way that individuals, teams, and organizations deliver great work. Our collaborative work management platform is trusted by over 8 million registered users in 80,000 customers across more than 190 countries. Customers like Cisco, Groupon, Salesforce, the GSA, Google, and over half of the Fortune 500 use Smartsheet across a range of departments, every day. Want to know how we help individuals and teams make smarter decisions that drive business performance? Visit www.smartsheet.com for more details.