

Simple Sales Forecast Template Example

* User to complete non-shaded cells, only.

Product								Start Date		Unit Type			
Product Type								00/00/00		Each			
	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
Number of Units Sold	500	550	600	650	610	600	680	715	730	630	610	625	7,500
Price Per Unit	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00	\$4.50	\$4.50	\$4.50	\$4.50	\$5.00	\$5.00	\$5.00	
Total Sales	\$2,000.00	\$2,200.00	\$2,400.00	\$2,600.00	\$2,440.00	\$2,700.00	\$3,060.00	\$3,217.50	\$3,285.00	\$3,150.00	\$3,050.00	\$3,125.00	\$33,227.50
Percent of Total Sales	6%	7%	7%	8%	7%	8%	9%	10%	10%	9%	9%	9%	100%
Percent Change	—	10%	9%	8%	-6%	11%	13%	5%	2%	-4%	-3%	2%	

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Number of Units Sold													
Price Per Unit													
Total Sales													
Percent of Total Sales													
Percent Change													

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