**Pop-Up Restaurant Business Plan
Template Example**

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|   | **Evolving Plates Pop-Up** |   |
|   | Business Plan |   |
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|   | **Date Prepared** | 6/11/20XX |   |
|   | **Contact** | Fiorella Fitzgerald, Owner / Head Chef |   |
|   | **Phone, Email** | fiorellafitzgerald@example.com |   |
|   | **Address** | 456 Culinary Lane, Metro, USA |   |
|   | **Website, Links** | evolvingplates.com, @evolvingplates |   |
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| **Executive Summary** |  |  |
| Evolving Plates Pop-Up is a seasonal dining experience designed to celebrate the intersection of food and art. Launching for three months in the heart of the Cultural District, the restaurant will offer an immersive culinary journey with rotating menus inspired by the exhibits at the local art gallery. We aim to serve 1,500 guests during the pop-up period, generating $120,000 in revenue while building a loyal customer base for future ventures. |
| **Pop-Up Restaurant Overview** |  |  |
| Evolving Plates Pop-Up combines bold culinary creations with an artistic dining ambiance. Guests will experience a new menu every two weeks, reflecting the themes of the Cultural District's latest exhibits. Sarah Goodwin, a celebrated chef with 10 years of fine dining experience, will lead the pop-up, supported by a dynamic team of local talent. The concept focuses on exclusivity and creativity to attract foodies and art enthusiasts. |
| **Market Analysis** |  |  |  |
| **Target Market** |
| The pop-up targets affluent foodies and culture enthusiasts aged 25–50. Approximately 75% of these individuals live or work within a 10-mile radius, with disposable income allocated toward unique dining and entertainment experiences. |
| **Location Analysis** |
| Evolving Plates Pop-Up will operate inside the Midtown Art Gallery, providing a central location with access to high foot traffic from gallery patrons and Cultural District visitors. The venue's established audience ensures a steady stream of curious diners. |
| **Competition Analysis** |
| While competition includes established fine dining restaurants and food festivals, Evolving Plates differentiates itself through its fusion of cuisine, art, and limited-time exclusivity. Competitors do not offer a comparable multi-sensory dining experience. |

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| **Menu and Product Line** |  |  |
| **Offerings and Pricing** |
| The menu includes three-course prix fixe options, with dishes priced at $65–$85 per person. Each menu iteration will incorporate seasonal ingredients and art-inspired plating techniques. |
| **Specialty or Thematic Items** |
| Signature offerings include the "brushstroke tartare," a dish styled to resemble an abstract painting, and the "palette dessert," which diners assemble. These items will align with the pop-up's artistic theme, offering guests a one-of-a-kind experience. |

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| **Operations Plan** |  |  |
| **Temporary Setup and Breakdown Procedures** |
| The pop-up will use modular kitchen equipment and portable decor, enabling efficient setup and breakdown for the three-month operation. Staff will complete training sessions to master quick assembly and disassembly processes. |
| **Short-Term Operations Staffing** |
| The team has 10 staff members, including line cooks, servers, and a sommelier. Staffing contracts will reflect the temporary nature of the pop-up, ensuring clear expectations for all roles. |

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| **Licensing and Permit Compliance for Temporary Events** |
| Evolving Plates will secure temporary food service permits, fire safety certifications, and insurance coverage by the end of Month 1. All licensing will comply with city regulations for short-term businesses. |
| **Suppliers and Inventory Management** |  |
| Key partnerships with local farmers and specialty food distributors will ensure consistent quality and fresh ingredients. Weekly inventory tracking will minimize waste and reduce costs. |

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| **Management Structure** |  |  |
| Evolving Plates Pop-Up features an experienced team combining culinary artistry and event management expertise. This leadership ensures seamless operations, delivering an unforgettable dining experience while maintaining operational efficiency throughout the pop-up's limited run. |
| **Name** | **Role** | **Experience / Qualifications** |
| Fiorella Fitzgerald | Owner / Head Chef | 10 years in fine dining, including stints at Michelin-starred restaurants |
| Hazel Christensen | Event Coordinator | 8 years in event planning and operations, specializing in high-profile events |
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| **Financial Plan** |  |  |  |
| **Startup Costs and Event-Based Budgeting** |
| Startup costs of $40,000 include modular kitchen rentals, staff wages, and marketing expenses. Funding occurs through personal investment and partnerships with local sponsors. |
| **Revenue Projections for Limited-Time Operations** |
| Revenue projections are estimated at $120,000 from ticket sales and menu purchases, with a net profit margin of 30%. |
| **Implementation Timeline** |  |  |
| **Phase** | **Timeframe** | **Key Activities** |
| Phase 1 | Months 1–2 | Finalize partnerships, secure permits, begin marketing campaigns |
| Phase 2 | Month 3 | Train staff, set up the venue, conduct trial runs |
| Phase 3 | Months 4–6 | Operate pop-up, collect feedback, host the closing event |
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| **Supporting Documents** |  |  |
| **Document** | **Purpose** |
| Venue Rental Agreement | Confirming the location and terms for operating the pop-up |
| Temporary Food Service Permits | Ensuring compliance with local food safety regulations |
| Supplier Contract | Guaranteeing ingredient availability for themed menus |
| Event Marketing Materials | Detailing promotional efforts and campaigns |
| Staff Training Schedules | Outlining onboarding and operational procedures |

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