## **LEAN BUSINESS PLAN TEMPLATE**

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BUSINESS / INDUSTRY OVERVIEW
PRODUCT / SERVICE OFFERING
PROBLEM
T ROBLEM
SOLUTION
ALTERNATIVES

UNIQUE VALUE PROPOSITION
CUSTOMER SEGMENTS
CHANNELS TO REACH CUSTOMER SEGMENTS
COST STRUCTURE
SOURCES OF REVENUE

## **KEY METRICS**

DESCRIPTION	PERFORMANCE METRIC
	SCRIPTION

## **TIMELINE**

ACTIVITY	DESCRIPTION	START DATE	END DATE

## **DISCLAIMER**

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