

Advantage Value Plan

Modernize Your Workflow with Confidence.

Accelerate adoption and drive measurable business outcomes with your Smartsheet investment. The **Advantage Value Plan** combines the power of Smartsheet with a proven methodology and direct access to expert guidance, ensuring your solution is built to scale and designed to be used.

Why Choose the Advantage Value Plan?

The Advantage Value Plan is designed for organizations that want to eliminate guesswork and maximize their investment. We help you bridge the gap between “buying software” and “driving transformation.”

✓ **Build with Certainty**

Eliminate the “rework” cycle. We ensure your solution is architected correctly from day one.

✓ **Realize Value Faster**

Don't wait months for results. We utilize scalable, industry-standard best practices to get your workflows running in record time.

✓ **Empower Your People**

Technology is only as good as its users. Drive immediate engagement through expert-led onboarding and training sessions tailored to how your team actually works.

Plan Benefits

- Build with certainty
- Realize value faster
- Empower your people

Delivery Timeline

- Up to 3 months

High-level Plan Summary

- Solution Strategy & Design Workshop
- Solution Configuration
- Product + Solution training



Meet your tailored team of experts – You're in good hands



Smartsheet Consultants

Experienced, collaborative work management advisors who partner with you to identify business challenges and implement solutions grounded in deployment best practices, aligned outcomes, and proven methodologies to address your most critical work management needs.



Expert Trainers

Subject matter experts, and qualified instructors that deliver training, onboarding, and guided implementations.



Smartsheet Professional Services was invaluable in terms of helping us build a solution and get it up and running fast. They took a project we thought would take us a month and reduced that down to a few days.

SEAN RIORDAN – ASSOCIATE VICE PRESIDENT OF IT, OPERATION SMILE

[Learn more](#)

Why work with Smartsheet Professional Services?



Return on your investment

Uncover ways to get more return out of your technology investment.



In-depth platform expertise

Our services combine best-in-class advisory support with in-depth platform expertise & a proven proprietary methodology.



Happy customers

Industry-leading 4.7 CSAT Score & 23,000+ successful global engagements.



Faster adoption

Enable end users on business critical solutions quickly and effectively.



Advantage Value Plan: Key Goals and Deliverables

Strategic alignment with business priorities		
Strategic Alignment & Use Case Prioritization	Align Smartsheet capabilities with business KPIs and prioritize the implementation roadmap.	<ul style="list-style-type: none"> • Strategy & Design Workshop • Solution Design Document (SDD)
Quickly implement solution through strategic partnership		
Solution Implementation	<ul style="list-style-type: none"> • Configure a functional, scalable solution based on Smartsheet best practices. • Standard sheet automations (e.g. Alerts, Reminders) and AI Configurations. • Set up automatic reminders and notifications. 	<ul style="list-style-type: none"> • Functional Smartsheet Solution Build • Iterative Review Sessions • Basic Workflows • Standard sheet automations (Alerts, Reminders) & AI Configurations
Ensure team self-sufficiency and drive high user adoption rates post-launch		
Adoption & Enablement	<ul style="list-style-type: none"> • Solution transition plan. • End-user onboarding. • Training for solution owners. 	<ul style="list-style-type: none"> • Adoption Plan • Solution Admin & User Documentation • Product Training for Solution Owners
Project oversight, risk mitigation & strategic reporting		
Risk Mitigation	<p>Receive a prescriptive guide to help your team manage your Smartsheet environment effectively at scale, covering:</p> <ul style="list-style-type: none"> • Workspace Permissions – Ensure the right people have the right level of access across your Smartsheet environment. • Naming Conventions – Establish clear, consistent naming standards to keep your sheets, workspaces, and assets organized. • Maintenance Best Practices – Keep your Smartsheet environment running smoothly as your usage and collaboration grows. 	<ul style="list-style-type: none"> • Customized advisory based on solution developed
Engagement Management	<p>Receive a comprehensive summary report that captures the milestones you've achieved and establishes a clear baseline of the value delivered – giving you a tangible record of your progress and a foundation for measuring continued success with Smartsheet.</p>	<ul style="list-style-type: none"> • Engagement Toolkit (Schedules/ Status) • Outcomes report out

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